

Krefeld, May 2023

Abolition of the material surcharge

Dear Customer,
Dear Business Partner,

since the beginning of 2021, we at Fluitronics, and certainly you as well, have been exposed to extreme price increases on the procurement market for raw and production parts. In order to be able to deal with this dynamic in a reasonable way, Fluitronics decided to introduce a material surcharge.

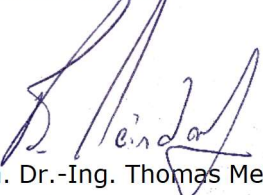
The attached statistics from the "German Federal Statistical Office" show in detail that the price increase for various products and sub-components for manifolds, hydraulic power packs and other hydraulic components on the market has flattened out somewhat, although prices are still rising at present. A more general view of this is also provided by the inflation rate, which you can currently follow in the media.

We have decided to phase out the material surcharge for new orders from July 1st, 2023. However, it is necessary to adjust the base prices to the current cost situation. For existing orders we will no longer show the material surcharge separately but as a total price.

In the case of new orders where the cost and price basis has changed, we will send you new quotations in each case.

We hope for your kind understanding and support.

Kind regards
Fluitronics GmbH



ppa. Dr.-Ing. Thomas Meindorf
Head of Technology and Sales

Annex 1: Price index development power packs since 2021

Annex 2: Price index development manifolds since 2021

Fluitronics GmbH

Europark Fichtenhain B2
D-47807 Krefeld
Fon +49 (0) 21 51 - 45 89 - 0
Fax +49 (0) 21 51 - 45 89 - 9
info@fluitronics.com
www.fluitronics.com

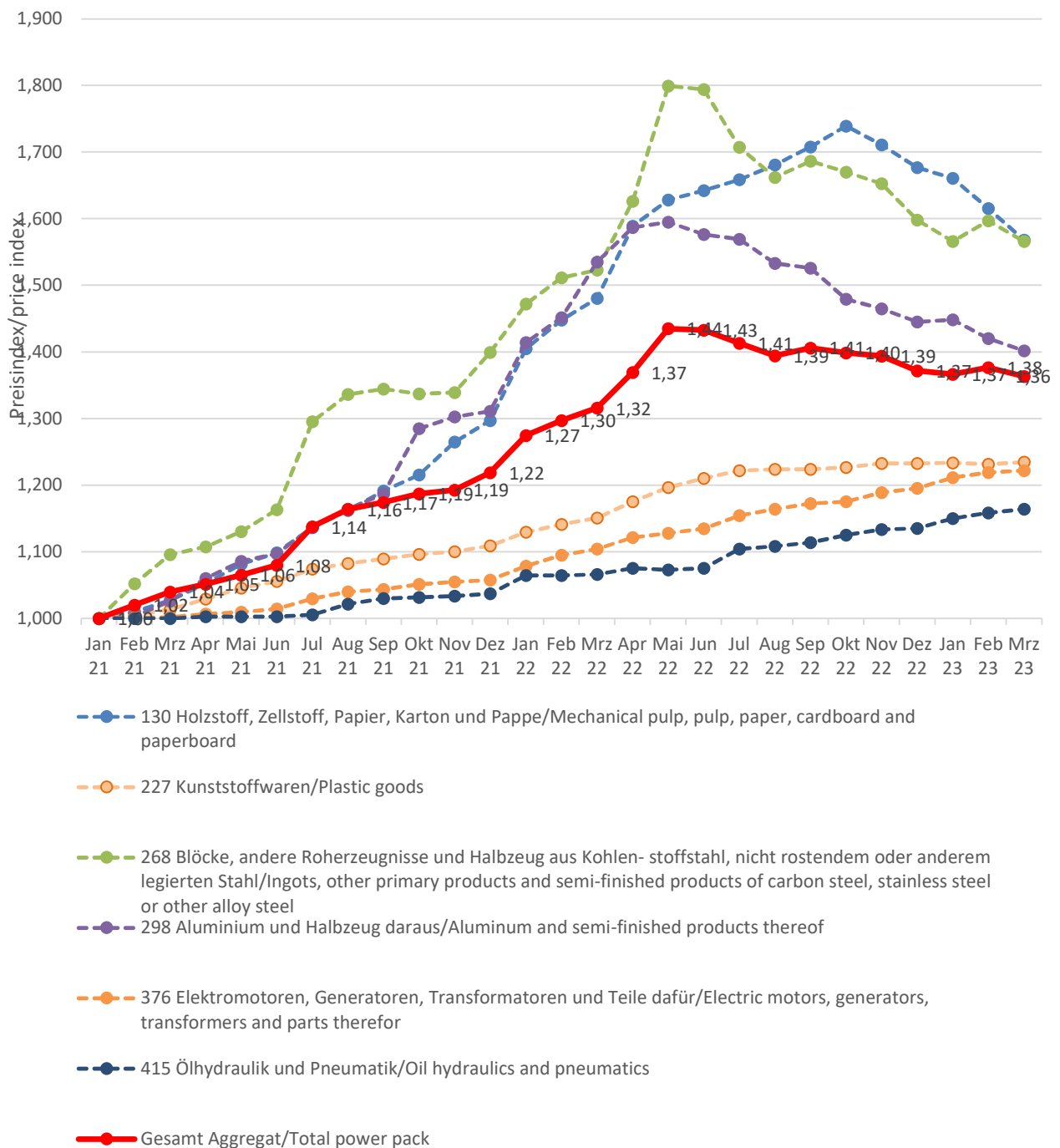
Commerzbank AG
Kto.Nr. 188 280 200, BLZ 300 400 00
IBAN: DE88 300 400 00 0188280200
BIC: COBADEFFXXX

Sparkasse Krefeld
Kto.Nr. 96 98 32, BLZ 320 500 00
IBAN: DE12 320 500 00 0000969832
BIC: SPKRDE33

Amtsgericht Krefeld,
HRB 11709
GF: Torsten Nickel, Lidong Peng
Ust.-Id.-Nr. DE240362015

Es gelten unsere Allgemeinen Geschäftsbedingungen, einzusehen unter: <http://agb.fluitronics.com>

Preisindexentwicklung (Basis Jan. 2021)/
 Price index development (basis Jan. 2021)
 Daten Statistisches Bundesamt/Data German Federal Statistical Office
Beispiel: Aggregatkalkulation/Example: Power-pack calculation



Preisindexentwicklung (Basis Jan. 2021)/
 Price index development (basis Jan. 2021)
 Daten Statistisches Bundesamt/Data German Federal Statistical Office
Beispiel: Blockkalkulation/Example: Block calculation

